



# PLAY TRAVEL PROTECTION

with CANCEL FOR ANY REASON OPTION  
(US TRAVELERS ONLY)

- ✓ 30+ different trip cancellation and trip interruption reasons covering up to 100% of non-refundable costs, as well as up to 60% of traveler's non-refundable costs in they have to cancel for a reason not listed in the policy.
- ✓ Included in coverage: Complete standard Play Travel Protection with the added cancel for any reason benefit.
- ✓ Protection for hurricanes, natural disasters, death in the family, sickness, injury, medical coverage and much, much more.
- ✓ Protection against certain unforeseen circumstances that might not be included in standard travel protection: divorce, change in personal finances, kid's sports event, or rain during your golf trip.
- ✓ One of the broadest coverages in the entire global travel insurance industry.
- ✓ Single automated sales platform greatly simplifies the sales process, offers more coverage options, reduces cost of sales, and increase sales penetration "take-up" rates on all reservations.
- ✓ Risk mitigation and protection for traveler/guest (protects their vacation investment) + homeowner/ property manager (protects booking commissions earned).
- ✓ Coverage for travelers from 48 states (excluding NY and WA travelers).
- ✓ Multiple underwriters (Nationwide® & Berkshire Hathaway Specialty Insurance Company) give clients the ability to fulfill more coverage requests vs. a single underwriter solution.
- ✓ Insured party is traveler. Comprehensive travel protection for:
  - US travelers (all 50 states except NY and WA)
  - Retail cost: 9.8% x Trip Cost
- ✓ Generous Commission & Fee Opportunities
  - Additional discounts may be available for those clients with 10,000 or more annual reservations



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